



**Coconut Industry Investment Fund - Granexport Manufacturing Corporation  
(GRANEX)**

**Resolution Number: GMC-2023-006-BAC1-01**

**Recommending the Award of Contract for the Procurement of Activated Bleaching  
Earth and Activated Carbon for Granexport Manufacturing Corporation**

**Project Number: GMC-2023-006 (PhilGEPS# 9690787)**

**WHEREAS**, on January 27, 2023, the Board of Directors, as Head of the Procuring Entity (HOPE), approved the 2023 Annual Procurement Plan (APP) for the **Coconut Industry Investment Fund - Granexport Manufacturing Corporation (GRANEX)** upon favorable recommendation of the Bids and Awards Committee (BAC);

**WHEREAS**, during the pre-procurement conference (held on April 25, 2023 and April 26, 2023), the BAC adopted the recommendation of the Technical Working Group to proceed with the Public Bidding for the Procurement of Activated Bleaching Earth and Activated Carbon for Granexport Manufacturing Corporation;

**WHEREAS**, the approved Budget for the Contract (ABC) of the abovementioned project is Forty-Nine Million Seven Hundred Seventy-Nine Thousand Five Hundred Pesos (**P49,779,500.00**);

**WHEREAS**, the Bids and Awards Committee, through its Secretariat, advertised and published the Invitation to Bid (GMC-2023-006) for seven (7) calendar days from the date of its posting on April 27, 2023 on the following: (1) the PhilGEPS Web Portal (Reference Number **9690787**); (2) the Coconut Industry Investment Fund - Oil Mills Group (CIIF-OMG) website; and at the (3) conspicuous places at the premises of the corporate headquarters of the CIIF Companies;

**WHEREAS**, in compliance with the pertinent provisions of the 2016 Revised IRR of RA 9184, the invitation to observers from Commission on Audit (COA), Philippine Chamber of Commerce, Inc. (PPCI) and Transparency and Accountability Network (TAN) were served together with the schedule of Pre-Bid conference, Bid Opening, Bid Evaluation and Post-Qualification;

**WHEREAS**, the Bids and Awards Committee conducted a Pre-Bid Conference on May 05, 2023 at the corporate headquarter of the CIIF Companies located at 16<sup>th</sup> Floor Securities and Exchange Commission Headquarters (formerly UCPB Building), Makati Avenue, Makati City,

**WHEREAS**, a representative from the prospective bidder/s, namely, Marcian Alegria and Imelda Sabanal of Jebsen & Jessen Ingredients (P) Inc., Jonemie Pacarat of Mactan Rock, Niikki Guy of Metroshen International, of Natasha Avelino of Chemisource, Gie Salma of Wills International and Maribel Bonga of Tupi Supreme Activated Carbon, attended the Pre-Bid conference via Zoom; Dexter Delica and Rommel Grapani of Internal Audit attended the meeting. However, no observers were present in the Pre-Bid Conference.

**WHEREAS**, to address the issues raised during the Pre-Bid Conference, the Bids and Awards Committee issued Bid Supplemental No. 1 (with reference no. 9690787-01 posted on May 10, 2023), which is attached hereto as Annex "A," and posted the same in the manner prescribed by pertinent laws;

**WHEREAS**, the BAC, as certified by the Secretariat, received the following bids for the above-mentioned procurement activity, to wit:

| Company                                | Time and Date          |
|--|------------------------|
| Jebsen and Jessen Ingredients (P) Inc. | 9:26 A.M. May 18, 2023 |
| Metroshen International Corporation    | 9:54 A.M. May 18, 2023 |
| Wills International Sales Corp.        | 9:25 A.M. May 18, 2023 |

**WHEREAS**, on May 18, 2023 - the scheduled opening of bids, representative/s from the bidder/s attended the meeting, namely:

| Bidder representative            | Company                                |
|----------------------------------|--|
| Dang Sabanal and Marcian Alegria | Jebsen and Jessen Ingredients (P) Inc. |
| Nikki Guy                        | Metroshen International Corporation    |
| Geraldine Salma                  | Wills International Sales Corp.        |

Rommel Grapani of Internal Audit also attended the meeting.

However, no observers were present on the scheduled Bid Opening.

**WHEREAS**, the following passed the preliminary examination of bids:

|  |
|--|
| Bidder                                 |
| Jebsen and Jessen Ingredients (P) Inc. |

|                                     |
|-------------------------------------|
| Metroshen International Corporation |
| Wills International Sales Corp.     |

**WHEREAS**, on May 19, 2023 the BAC, with the assistance of Technical Working Group, conducted a Bid Evaluation of the bid proposal of the bidder/s;

**WHEREAS**, the bid proposal below was found to be substantially complying:

| Name of Bidder                            | Bid Amount<br>As<br>Read/Calculated  | Lot   | ABC            | Variance<br>$\frac{(ABC-Bid\ Amount)}{ABC} \times 100\%$ |
|---|--|-------|----------------|--|
| Jebsen and Jessen<br>Ingredients (P) Inc. | P28,743,000.00 for<br>Lot 1 (Single)<br>P14,800,000.00 for<br>Lot 2 (Lowest) | Lot 1 | P31,531,500.00 | 8.84%  |
|   |  | Lot 2 | P18,248,000.00 | 18.89%   |

**WHEREAS**, during the post qualification of bids on May 20 to 23, 2023 and after careful examination, validation and verification of all eligibility, technical and financial requirements, the above mentioned bids being the Single Calculated Bid was found to be responsive and, thus post-qualified;

**NOW, THEREFORE**, premises considered, We, the Members of the Bids and Awards Committee, hereby **RESOLVE** to **RECOMMEND** to the Head of Procuring Entity (HOPE) the following:

- a. To **DECLARE** as the Single/Lowest Calculated and Responsive Bidder (S/LCRB) and to **AWARD** the Contract for the Procurement of Activated Bleaching Earth and Activated Carbon for Granexport Manufacturing Corporation to the following:

| Bidder  | Lot | Description                  | Bid Amount                           |
|---|-----|------------------------------|--------------------------------------|
| Jebsen and<br>Jessen<br>Ingredients (P)<br>Inc. | 1   | Activated Bleaching<br>Earth | P28,743,000.00 for Lot 1<br>(Single) |
|   | 2   | Activated Carbon             | P14,800,000.00 for Lot 2<br>(Lowest) |

**RESOLVED**, May 24, 2023 at 16<sup>th</sup> floor, Securities and Exchange Commission (formerly UCPB Building), Makati Avenue, Makati City.

**BIDS AND AWARDS COMMITTEE I**



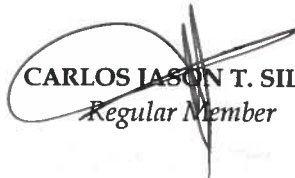
**ACE G. LUGATIMAN**  
*Provisional Member*



**REY R. DELA CRUZ**  
*Provisional Member (End user)*



**JESUS ERICK F. STA. BARBARA**  
*Vice Chairperson*



**CARLOS JASON T. SILVA**  
*Regular Member*



**AL MATTHEW P. UMALI**  
*BAC Chairperson*

[see attached HOPE approval/disapproval]



# Republic of the Philippines

## Office of the President

Coconut Industry Investment Fund - Granexport Manufacturing Corporation  
(GRANEX)

16th Floor, Security and Exchange Commission Headquarters  
(formerly UCPB Building) Makati Avenue, Makati City



26 May 2023

Jebsen and Jessen Ingredients (P) Inc.  
SF, One Orion Building 11<sup>th</sup> Avenue Corner 38<sup>th</sup> Street,  
Bonifacio Global City

Attention: **MR. MARCIAN PAUL ALEGRIA**  
Assistant Sales Manager and Authorized Representative

Re: Notice of Award

Gentlemen:

We are pleased to inform you that during its Regular Board Meeting held today, 26 May 2023, the Board of Directors approved the recommendation of the Bids and Awards Committee I to award the contract for the "Procurement of Activated Bleaching Earth and Activated Carbon for Granexport Manufacturing Corporation" in the amount of P28,743,000.00 for Lot 1 and P14,800,000.00 for Lot 2 to your Company.

You are hereby directed to:

1. **POST**, within **TEN (10) CALENDAR DAYS** from receipt of this notice, the necessary performance security/bond, as provided under Clause 3 of the General Conditions of Contract; and
2. **SIGN AND EXECUTE** the Contract (Re: Procurement of Activated Bleaching Earth and Activated Carbon for Granexport Manufacturing Corporation) ["Contract"] within **TEN (10) DAYS** from receipt of notice of the completion of review by the Office of the Government Corporate Counsel (OGCC). Kindly take note that pursuant to the Bidding Documents, you may also be required to submit further requirements upon signing of the Contract.

Your failure to do the foregoing within the provided timeframes shall constitute sufficient justification for the cancellation of this award and the forfeiture of your bid security.

Very truly yours,

Coconut Industry Investment Fund - Granexport  
Manufacturing Corporation (GRANEX)

By:

  
**CARLO LUIS P. RABAT**  
Acting President and Chief Executive Officer

Conforme:

  
**MR. MARCIAN PAUL ALEGRIA**  
Assistant Sales Manager and Authorized Representative

Date: 06/02/23