



108102011001772



## SECURITIES AND EXCHANGE COMMISSION

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Company Information

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SEC Registration No. 0000027436  
Company Name SAN PABLO MFG. CORP.  
Industry Classification  
Company Type Stock Corporation

Document Information

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**GENERAL INFORMATION SHEET (GIS)**  
FOR THE YEAR 2011  
STOCK CORPORATION

**GENERAL INSTRUCTIONS:**

1. FOR USER CORPORATION: THIS GIS SHOULD BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE ANNUAL STOCKHOLDERS' MEETING. **DO NOT LEAVE ANY ITEM BLANK.** WRITE "N.A." IF THE INFORMATION REQUIRED IS NOT APPLICABLE TO THE CORPORATION OR "NONE" IF THE INFORMATION IS NON-EXISTENT.
2. IF NO MEETING IS HELD, THE CORPORATION SHALL SUBMIT THE GIS TOGETHER WITH AN AFFIDAVIT OF NON-HOLDING OF THE MEETING WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE SCHEDULED ANNUAL MEETING (AS PROVIDED IN THE BY-LAWS). HOWEVER, SHOULD AN ANNUAL STOCKHOLDERS' MEETING BE HELD THEREAFTER, A NEW GIS SHALL BE SUBMITTED/FILED)
3. THIS GIS SHALL BE ACCOMPLISHED IN ENGLISH AND CERTIFIED AND SWORN TO BY THE CORPORATE SECRETARY OF THE CORPORATION.
4. THE SEC SHOULD BE TIMELY APPRISED OF RELEVANT CHANGES IN THE SUBMITTED INFORMATION AS THEY ARISE. FOR CHANGES RESULTING FROM ACTIONS THAT AROSE BETWEEN THE ANNUAL MEETINGS, THE CORPORATION SHALL SUBMIT ONLY THE AFFECTED PAGE OF THE CORPORATION. THE PAGE OF THE GIS AND COVER LETTER SHALL BE SUBMITTED WITHIN SEVEN (7) DAYS AFTER SUCH CHANGED OCCURRED OR BECAME EFFECTIVE.
5. SUBMIT TWO (2) COPIES OF THE GIS TO THE CENTRAL RECEIVING SECTION, GROUND FLOOR, SEC BLDG., EDSA, MANDALUYONG CITY. ALL COPIES SHALL UNIFORMLY BE ON A4 OR LETTER-SIZED PAPER WITH A STANDARD COVER PAGE. THE PAGES OF ALL COPIES SHALL USE ONLY TOGETHER WITH A CERTIFICATION UNDER OATH BY ITS CORPORATE SECRETARY THAT THE COPY SUBMITTED ONLINE CONTAINS THE EXACT DATA IN THE HARD COPY.
6. **ONLY THE GIS ACCOMPLISHED IN ACCORDANCE WITH THESE INSTRUCTIONS SHALL BE CONSIDERED AS HAVING BEEN FILED.**
7. THIS GIS MAY BE USED AS EVIDENCE AGAINST THE CORPORATION AND ITS RESPONSIBLE DIRECTORS/OFFICERS FOR ANY VIOLATION OF EXISTING LAWS, RULES AND REGULATIONS.

===== PLEASE PRINT LEGIBLY =====

|   |  |                      |
|---|--|----------------------|
| CORPORATE NAME: SAN PABLO MANUFACTURING CORPORATION   | DATE REGISTERED:<br>June 26, 1965                            |                      |
| BUSINESS/TRADE NAME:<br>SPMC  |  |                      |
| SEC REGISTRATION NUMBER: 0000027436   | FISCAL YEAR END: Dec. 31                                     |                      |
| DATE OF ANNUAL MEETING PER BY-LAWS:<br>LAST THURSDAY OF MAY   | CORPORATE TAX IDENTIFICATION NUMEBR (TIN)<br>000-171-066-000 |                      |
| ACTUAL DATE OF ANNUAL MEETING<br>May 17, 2011   | WEBSITE/URL ADDRESS:   |                      |
| COMPLETE PRINCIPAL OFFICE ADDRESS:<br>16 <sup>TH</sup> FLOOR, UCPB BUILDING, MAKATI AVENUE, MAKATI CITY | E-MAIL ADDRESS:  |                      |
| COMPLETE BUSINESS ADDRESS:<br>16 <sup>TH</sup> FLORR, UCPB BUILDING, MAKATI AVENUE, MAKAT CITY          | FAX NUMBER:  |                      |
| NAME OF EXTERNAL AUDITOR & ITS SIGNING PARTNER:<br>SYCIP GORRES VELAYO & CO.                            | SEC ACCREDITATION NUMBER (if applicable):<br>0012-F          | TELEPHONE NUMBER(S): |
| PRIMARY PURPOSE/ACTIVITY/INDUSTRY PRESENTLY ENGAGED IN:<br>MANUFACTURING                                | INDUSTRY CLASSIFICATION:                                     | GEOGRAPHICAL CODE:   |

===== INTERCOMPANY AFFILIATIONS =====

| PARENT COMPANY       | SEC REGISTRATION NO. | ADDRESS |
|----------------------|----------------------|---------|
|                      |                      |         |
| SUBSIDIARY/AFFILIATE | SEC REGISTRATION NO. | ADDRESS |
|                      |                      |         |
|                      |                      |         |
|                      |                      |         |
|                      |                      |         |
|                      |                      |         |

NOTE: USE ADDITIONAL SHEET IF NECESSARY

# GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

CORPORATE NAME: SAN PABLO MANUFACTURING CORPORATION

## CAPITAL STRUCTURE

### AUTHORIZED CAPITAL STOCK

|              | TYPE OF SHARES * | NUMBER OF SHARES | PAR/STATED VALUE | AMOUNT (PhP)<br>(No. of shares X Par/Stated Value) |
|--------------|------------------|------------------|------------------|--|
|              | COMMON           | 300,000,000      | P1.00            | P 300,000,000                                      |
| <b>TOTAL</b> |                  |                  |                  | <b>300,000,000.00</b>                              |

TOTAL P

### SUBSCRIBED CAPITAL

| FILIPINO     | NO. OF STOCK-HOLDERS | TYPE OF SHARES * | NUMBER OF SHARES | NUMBER OF SHARES IN THE HANDS OF THE PUBLIC ** | PAR/STATED VALUE | AMOUNT (PhP)   | % OF OWNERSHIP |
|--------------|----------------------|------------------|------------------|--|------------------|----------------|----------------|
|              |                      | COMMON           | 195,700,000      |  | 1.00             | 195,700,000.00 | -              |
| <b>TOTAL</b> |                      |                  |                  | <b>TOTAL</b>                                   | <b>TOTAL P</b>   |                |                |

| FOREIGN<br>(INDICATE BY NATIONALITY) | NO. OF STOCK-HOLDERS | TYPE OF SHARES * | NUMBER OF SHARES | NUMBER OF SHARES IN THE HANDS OF THE PUBLIC ** | PAR/STATED VALUE | AMOUNT (PhP) | % OF OWNERSHIP |
|--------------------------------------|----------------------|------------------|------------------|--|------------------|--------------|----------------|
| NONE                                 |                      |                  |                  |  |                  |              | -              |
| <b>TOTAL</b>                         |                      |                  |                  | <b>TOTAL</b>                                   | <b>TOTAL P</b>   |              |                |

Percentage of Foreign Equity :

TOTAL

TOTAL

TOTAL P

### PAID-UP CAPITAL

| FILIPINO     | NO. OF STOCK-HOLDERS | TYPE OF SHARES * | NUMBER OF SHARES | PAR/STATED VALUE | AMOUNT (PhP) | % OF OWNERSHIP |
|--------------|----------------------|------------------|------------------|------------------|--------------|----------------|
|              |                      | COMMON           | 195,700,000      | 1.00             | 195,700,000  | 100%           |
| <b>TOTAL</b> |                      |                  |                  | <b>TOTAL</b>     | <b>P</b>     |                |

| FOREIGN<br>(INDICATE BY NATIONALITY) | NO. OF STOCK-HOLDERS | TYPE OF SHARES * | NUMBER OF SHARES | PAR/STATED VALUE     | AMOUNT (PhP) | % OF OWNERSHIP        |
|--------------------------------------|----------------------|------------------|------------------|----------------------|--------------|-----------------------|
| NONE                                 |                      |                  |                  |                      |              | -                     |
| <b>TOTAL</b>                         |                      |                  |                  | <b>TOTAL</b>         | <b>P</b>     | <b>195,700,000.00</b> |
|                                      |                      |                  |                  | <b>TOTAL PAID-UP</b> | <b>P</b>     |                       |

NOTE: USE ADDITIONAL SHEET IF NECESSARY

\* Common, Preferred or other classification

\*\* Other than Directors, Officers, Shareholders owning 10% of outstanding shares.

## GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

| NAME, NATIONALITY AND CURRENT RESIDENTIAL ADDRESS   | INC'R | BOARD | STOCK HOLDER | OFFICER                             | EXEC. COMM | TAX IDENTIFICATION NO. (TIN) FOR FILIPINOS or PASSPORT NO. FOR FOREIGNERS |
|---|-------|-------|--------------|-------------------------------------|------------|---|
| 1. ANDRES D. BAUTISTA<br>#82 IRC Bldg., EDSA Mandaluyong City   | N     | C     | Y            | Chairman                            |            | 107-267-852<br>Filipino   |
| 2. JESUS L. ARRANZA<br>16 <sup>TH</sup> Flr., UCPB Bldg., Makati Ave., Makati City  | N     | M     | Y            | President/<br>CEO                   |            | 213-654-195<br>Filipino   |
| 3. MA. NGINA TERESA V. CHAN-GONZAGA<br>Unit 2-C SPL Condominium, 100 Abad A Street,<br>Loyola Heights, Quezon City                    | N     | M     | Y            | Director                            |            | 199-421-606<br>Filipino   |
| 4. WILMAR P. LUCERO<br>16 <sup>TH</sup> Flr., UCPB Bldg., Makati Ave., Makati City  | N     | M     | Y            | Director                            |            | 107-613-352<br>Filipino   |
| 5. BIENVENIDO S. BAUTISTA<br>19 Libra St., Bel Air Village, Makati City   | N     | M     | Y            | Director                            |            | 117-425-255<br>Filipino   |
| 6. RENE C. VILLA<br>Suite 311 Sabphire Acacia Estates Unisan, Taguig City   | N     | M     | Y            | Director                            |            | 117-378-746<br>Filipino   |
| 7. ALFREDO G. YATCO III<br>C/O: Luzon Rattan, Inc.<br>3 <sup>RD</sup> Floor CTF Bldg., Brgy Plainview San Rafael,<br>Mandaluyong City | N     | M     | Y            | Director                            |            | 106-650-771<br>Filipino   |
| 8. NARCISO P. NARIO JR.<br>16 <sup>TH</sup> Flr., UCPB Bldg., Makati Ave., Makati City  | N     |       | N            | Corporate<br>Secretary              |            | 108-147-587<br>Filipino   |
| 9. ANTHONY M. FELIPE<br>16/F UCPB Bldg., Makati Ave., Makati City   | N     |       | N            | Treasurer/<br>VP-Finance            |            | 108-145-975<br>Filipino   |
| 10. HENRY T. LAO<br>16/F UCPB Bldg., Makati Ave., Makati City   | N     |       | N            | VP-Trading<br>&<br>Operations       |            | 119-150-068<br>Filipino   |
| 11. DOROTEO B. AGUILA<br>16/F UCPB Bldg., Makati Ave., Makati City  | N     |       | N            | VP-<br>Logistics                    |            | 102-172-685<br>Filipino   |
| 12. DAISY L. PAUMIG<br>16/F UCPB Bldg., Makati Ave., Makati City  | N     |       | N            | Comptroller                         |            | 108-146-008<br>Filipino   |
| 13. NANCY S. SIY<br>16/F UCPB Bldg., Makati Ave., Makati City   | N     |       | N            | Assistant<br>Corporate<br>Secretary |            | 239-463-366<br>Filipino   |
|   |       |       |              |                                     |            |   |
|   |       |       |              |                                     |            |   |
|   |       |       |              |                                     |            |   |

**INSTRUCTIONS:**

FOR BOARD COLUMN, PUT "C" FOR CHAIRMAN, "M" FOR MEMBER, "I" FOR INDEPENDENT DIRECTOR  
 FOR INC'R COLUMN, PUT "Y" IF AN INCORPORATOR, "N" IF NOT  
 FOR STOCKHOLDER COLUN, PUT "Y" IF A STOCKHOLDER, "N" IF NOT.  
 FOR OFFICER COLUMN, INDICATE PARTICULAR POSITION IF AN OFFICER, FROM VP UP INCLUDING THE POSITION OF THE TREASURER,  
 SECRETARY, COMPLIANCE OFFICER AND/OR ASSOCIATED PERSON.  
 FOR EXECUTIVE COMMITTEE, INDICATE "C" IF MEMBER OF THE COMPENSATION COMMITTEE; "A" FOR AUDIT COMMITTEE; "N" FOR  
 NOMINATION AND ELECTION COMMITTEE. ADDITIONALLY WRITE "C" AFTER SLASH IF CHAIRMAN AND "M" IF MEMBER.

**GENERAL INFORMATION SHEET**  
STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

CORPORATE NAME:  
SAN PABLO MANUFACTURING CORPORATION

TOTAL NUMBER OF STOCKHOLDERS: \_\_\_\_\_ NO. OF STOCKHOLDERS WITH 100 OR MORE SHARES EACH: \_\_\_\_\_

TOTAL ASSETS BASED ON LATEST AUDITED FINANCIAL STATEMENTS: \_\_\_\_\_

| STOCKHOLDER'S INFORMATION  |                   |                   |                      |                 |                       |   |
|--|-------------------|-------------------|----------------------|-----------------|-----------------------|---|
| NAME, NATIONALITY AND CURRENT RESIDENTIAL ADDRESS                | SHARES SUBSCRIBED |                   |                      | % OF OWNER-SHIP | AMOUNT PAID (PhP)     | TAX IDENTIFICATION NO. (TIN) FOR FILIPINOS or PASSPORT NO. FOR FOREIGNERS |
|  | TYPE              | NUMBER            | AMOUNT (PhP)         |                 |                       |   |
| 1. UCPB as administrator of the Coconut Industry Investment Fund | C                 | 113,769,401       | 113,769,401.00       |                 | 113,769,401.00        | 000-507-736   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      |                   |                      |                 |                       |   |
| 2. UNITED COCONUT PLANTERS BANK                                  | C                 | 25,000,000        | 25,000,000.00        |                 | 25,000,000.00         | 000-507-736   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>25,000,000</b> | <b>25,000,000.00</b> |                 |                       |   |
| 3. UNITED COCONUT PLANTERS LIFE ASS.                             | C                 | 25,000,000        | 25,000,000.00        |                 | 25,000,000.00         | 604-739-000   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>25,000,000</b> | <b>25,000,000.00</b> |                 |                       |   |
| 4. 997,831 Coconut Farmers Filipino                              | C                 | 31,930,592        | 31,930,592.00        |                 | 31,930,592.00         |   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      |                   |                      |                 |                       |   |
| 5. JESUS L. ARRANZA  | C                 | 1.00              | 1.00                 |                 | 1.00                  | 213-654-195   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| 6. ANDRES D. BAUTISTA  | C                 | 1.00              | 1.00                 |                 | 1.00                  | 107-267-852   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| 7. MA. NGINA TERESA V. CHAN-GONZAGA                              | C                 | 1.00              | 1.00                 |                 | 1.00                  | 199-421-606   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| 9. WILMAR P. LUCERO  | C                 | 1.00              | 1.00                 |                 | 1.00                  | 107-613-352   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| 10. BIENVENIDO D. BAUTISTA                                       | C                 | 1.00              | 1.00                 |                 | 1.00                  | 117-425-255   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| 11. RENE C. VILLA  | C                 | 1.00              | 1.00                 |                 | 1.00                  | 117-378-746   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| 12. ALFREDO G. YATCO III   | C                 | 1.00              | 1.00                 |                 | 1.00                  | 106-650-771   |
|  |                   |                   |                      |                 |                       |   |
|  | <b>TOTAL</b>      | <b>1.00</b>       | <b>1.00</b>          |                 |                       |   |
| <b>TOTAL AMOUNT OF SUBSCRIBED CAPITAL</b>                        |                   |                   |                      |                 | <b>195,700,000.00</b> |   |
| <b>TOTAL AMOUNT OF PAID-UP CAPITAL</b>                           |                   |                   |                      |                 |                       |   |

**INSTRUCTION: SPECIFY THE TOP 20 STOCKHOLDERS AND INDICATE THE REST AS OTHERS**

Note: for PDTC Nominee included in the list, please indicate further the beneficial owners owning more than 5% of any class of the company's voting securities. Attach separate sheet, if necessary.

## GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

|  |                       |                                    |  |
|--|-----------------------|------------------------------------|--|
| CORPORATE NAME:<br>SAN PABLO MANUFACTURING CORPORATION                                       |                       |                                    |  |
| 1. INVESTMENT OF CORPORATE FUNDS IN ANOTHER CORPORATION                                      | AMOUNT (PhP)          | DATE OF BOARD RESOLUTION           |  |
| 1.1 STOCKS   |                       |                                    |  |
| 1.2 BONDS/COMMERCIAL PAPER (issued by Private Corporations)                                  |                       |                                    |  |
| 1.3 LOANS/CREDITS/ADVANCES   |                       |                                    |  |
| 1.4 GOVERNMENT TREASURY BILLS  |                       |                                    |  |
| 1.5 OTHERS   |                       |                                    |  |
| 2. INVESTMENT OF CORPORATE FUNDS IN ACTIVITIES UNDER ITS SECONDARY PURPOSES (PLEASE SPECIFY) |                       | DATE OF BOARD RESOLUTION           | DATE OF STOCKHOLDERS RATIFICATION      |
|  |                       |                                    |  |
| 3. TREASURY SHARES   |                       | NO. OF SHARES                      | % AS TO THE TOTAL NO. OF SHARES ISSUED |
|  |                       |                                    |  |
| 4. UNRESTRICTED/UNAPPROPRIATED RETAINED EARNINGS AS OF END OF LAST FISCAL YEAR               |                       |                                    |  |
| 5. DIVIDENDS DECLARED DURING THE IMMEDIATELY PRECEDING YEAR:                                 |                       |                                    |  |
| TYPE OF DIVIDEND   |                       | AMOUNT (PhP)                       | DATE DECLARED                          |
| 5.1 CASH   |                       |                                    |  |
| 5.2 STOCK  |                       |                                    |  |
| 5.3 PROPERTY   |                       |                                    |  |
| TOTAL  |                       | P                                  |  |
| 6. ADDITIONAL SHARES ISSUED DURING THE PERIOD:   |                       |                                    |  |
| DATE   | NO. OF SHARES         | AMOUNT                             |  |
|  |                       |                                    |  |
|  |                       |                                    |  |
|  |                       |                                    |  |
| SECONDARY LICENSE/REGISTRATION WITH SEC AND OTHER GOV'T AGENCY:                              |                       |                                    |  |
| NAME OF AGENCY:  | SEC                   | BSP                                | IC                                     |
| TYPE OF LICENSE/REGN.  |                       |                                    |  |
| DATE ISSUED:   |                       |                                    |  |
| DATE STARTED OPERATIONS:   |                       |                                    |  |
| TOTAL ANNUAL COMPENSATION OF DIRECTORS DURING THE PRECEDING FISCAL YEAR (In PhP)             | TOTAL NO. OF OFFICERS | TOTAL NO. OF RANK & FILE EMPLOYEES | TOTAL MANPOWER COMPLEMENT              |
|  |                       |                                    |  |

NOTE: USE ADDITIONAL SHEET IF NECESSARY

I, NARCISO P. NARIO JR., CORPORATE SECRETARY OF THE ABOVE-MENTIONED CORPORATION DECLARE UNDER THE PENALTY OF PERJURY, THAT ALL MATTERS SET FORTH IN THIS GENERAL INFORMATION SHEET WHICH CONSISTS OF ( 6 ) PAGES HAVE BEEN MADE IN GOOD FAITH. DULY VERIFIED BY ME AND TO THE BEST OF MY KNOWLEDGE AND BELIEF, ARE TRUE AND CORRECT.

I UNDERSTAND THAT THE FAILURE OF THE CORPORATION TO FILE THIS GIS FOR FIVE (5) CONSECUTIVE YEARS SHALL BE CONSTRUED AS NON-OPERATION OF THE CORPORATION AND A GROUND FOR THE REVOCATION OF THE CORPORATION'S CERTIFICATE OF INCORPORATION. IN THIS EVENTUALITY, THE CORPORATION HEREBY WAIVES ITS RIGHT TO A HEARING FOR THE SAID REVOCATION.

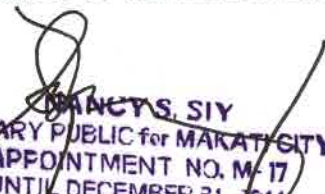
DONE THIS 2<sup>ND</sup> DAY OF AUGUST 2011 IN MAKATI CITY.



NARCISO P. NARIO, JR.  
(AFFIANT)

SUBSCRIBED AND SWORN TO BEFORE ME IN MAKATI CITY, PHILIPPINES ON THIS 2<sup>nd</sup> DAY OF AUGUST 2011, AFFIANT PERSONALLY APPEARED BEFORE ME AND EXHIBITED TO ME HIS DRIVER'S LICENSE NO. NO2-82-057709 EXPIRING ON 10 FEBRUARY 2014.

DOC. NO: 768 :  
PAGE NO. 75 :  
BOOK NO. 10 :  
SERIES OF 2011 :



FRANCIS SIY  
NOTARY PUBLIC for MAKATI CITY  
APPOINTMENT NO. M-17  
UNTIL DECEMBER 31, 2011  
ROLL OF ATTORNEY NO. 50221  
PTR NO. 2668570/01-06-11/MAKATI CITY  
IBP LIFETIME MEMBERSHIP NO. 05327/MANILA  
MCLE COMPLIANCE NO. III-0005875  
B/F UCPP BLDG. MAKATI AVE., MAKATI CITY