



108102011001769



# SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Industry Classification  
Company Type Stock Corporation

## Document Information

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**GENERAL INFORMATION SHEET (GIS)**

FOR THE YEAR 2011  
STOCK CORPORATION

**GENERAL INSTRUCTIONS:**

1. FOR USER CORPORATION: THIS GIS SHOULD BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE ANNUAL STOCKHOLDERS' MEETING. **DO NOT LEAVE ANY ITEM BLANK.** WRITE "N.A." IF THE INFORMATION REQUIRED IS NOT APPLICABLE TO THE CORPORATION OR "NONE" IF THE INFORMATION IS NON-EXISTENT.
2. IF NO MEETING IS HELD, THE CORPORATION SHALL SUBMIT THE GIS TOGETHER WITH AN AFFIDAVIT OF NON-HOLDING OF THE MEETING WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE SCHEDULED ANNUAL MEETING (AS PROVIDED IN THE BY-LAWS).  
HOWEVER,  
SHOULD AN ANNUAL STOCKHOLDERS' MEETING BE HELD THEREAFTER, A NEW GIS SHALL BE SUBMITTED/FILED)
3. THIS GIS SHALL BE ACCOMPLISHED IN ENGLISH AND CERTIFIED AND SWORN TO BY THE CORPORATE SECRETARY OF THE CORPORATION.
4. THE SEC SHOULD BE TIMELY APPRISED OF RELEVANT CHANGES IN THE SUBMITTED INFORMATION AS THEY ARISE. FOR CHANGES RESULTING FROM ACTIONS THAT AROSE BETWEEN THE ANNUAL MEETINGS, THE CORPORATION SHALL SUBMIT ONLY THE AFFECTED PAGE OF THE CORPORATION. THE PAGE OF THE GIS AND COVER LETTER SHALL BE SUBMITTED WITHIN SEVEN (7) DAYS AFTER SUCH CHANGED OCCURRED OR BECAME EFFECTIVE.
5. SUBMIT TWO (2) COPIES OF THE GIS TO THE CENTRAL RECEIVING SECTION, GROUND FLOOR, SEC BLDG., EDSA, MANDALUYONG CITY.  
ALL  
COPIES SHALL UNIFORMLY BE ON A4 OR LETTER-SIZED PAPER WITH A STANDARD COVER PAGE. THE PAGES OF ALL COPIES SHALL USE ONLY TOGETHER WITH A CERTIFICATION UNDER OATH BY ITS CORPORATE SECRETARY THAT THE COPY SUBMITTED ONLINE CONTAINS THE EXACT DATA IN THE HARD COPY.
6. **ONLY THE GIS ACCOMPLISHED IN ACCORDANCE WITH THESE INSTRUCTIONS SHALL BE CONSIDERED AS HAVING BEEN FILED.**
7. THIS GIS MAY BE USED AS EVIDENCE AGAINST THE CORPORATION AND ITS RESPONSIBLE DIRECTORS/OFFICERS FOR ANY VIOLATION OF EXISTING LAWS, RULES AND REGULATIONS.

===== PLEASE PRINT LEGIBLY =====

CORPORATE NAME: GRANEXPORT MANUFACTURING CORPORATION	DATE REGISTERED: JULY 26, 1974	
BUSINESS/TRADE NAME: GRANEX		
SEC REGISTRATION NUMBER: 0000057065	FISCAL YEAR END: Dec. 31	
DATE OF ANNUAL MEETING PER BY-LAWS: LAST THURSDAY OF MAY	CORPORATE TAX IDENTIFICATION NUMEBR (TIN) 000-163-008-000	
ACTUAL DATE OF ANNUAL MEETING May 17, 2011	WEBSITE/URL ADDRESS:	
COMPLETE PRINCIPAL OFFICE ADDRESS: 16 <sup>TH</sup> FLOOR, UCPB BUILDING, MAKATI AVENUE, MAKATI CITY	E-MAIL ADDRESS:	
COMPLETE BUSINESS ADDRESS: 16 <sup>TH</sup> FLOOR, UCPB BUILDING, MAKATI AVENUE, MAKATI CITY	FAX NUMBER:	
NAME OF EXTERNAL AUDITOR & ITS SIGNING PARTNER: SYCIP GORRES VELAYO & CO.	SEC ACCREDITATION NUMBER (if applicable) 0012-F	TELEPHONE NUMBER(S):
PRIMARY PURPOSE/ACTIVITY/INDUSTRY PRESENTLY ENGAGED IN: MANUFACTURING	INDUSTRY CLASSIFICATION:	GEOGRAPHICAL CODE:

===== INTERCOMPANY AFFILIATIONS =====

PARENT COMPANY	SEC REGISTRATION NO.	ADDRESS
SUBSIDIARY/AFFILIATE	SEC REGISTRATION NO.	ADDRESS

NOTE: USE ADDITIONAL SHEET IF NECESSARY

## GENERAL INFORMATION SHEET

STOCK CORPORATION

----- PLEASE PRINT LEGIBLY -----

CORPORATE NAME: GRANEXPORT MANUFACTURING CORPORATION

### CAPITAL STRUCTURE

AUTHORIZED CAPITAL STOCK				
	TYPE OF SHARES *	NUMBER OF SHARES	PAR/STATED VALUE	AMOUNT (PhP) (No. of shares X Par/Stated Value)
	COMMON	300,000,000	----- 1.00 -----	P300,000,000.00
	-----	-----	-----	-----
	-----	-----	-----	-----
TOTAL		300,000,000	TOTAL	300,000,000.00

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SUBSCRIBED CAPITAL							
FILIPINO	NO. OF STOCK-HOLDERS	TYPE OF SHARES *	NUMBER OF SHARES	NUMBER OF SHARES IN THE HANDS OF THE PUBLIC **	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP
	-----	COMMON	220,000,000	-----	1.00	220,000,000.00	-----
	-----	-----	-----	-----	-----	-----	-----
220,000,000			TOTAL	TOTAL	TOTAL P	220,000,000.00	
FOREIGN (INDICATE BY NATIONALITY)	NO. OF STOCK-HOLDERS	TYPE OF SHARES *	NUMBER OF SHARES	NUMBER OF SHARES IN THE HANDS OF THE PUBLIC **	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP
NONE	-----	-----	-----	-----	-----	-----	-----
Percentage of Foreign Equity :			TOTAL	TOTAL	TOTAL P		
					TOTAL SUBSCRIBED	P	

PAID-UP CAPITAL							
FILIPINO	NO. OF STOCK-HOLDERS	TYPE OF SHARES *	NUMBER OF SHARES	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP	
	-----	COMMON	220,000,000	1.00	220,000,000	100%	
	-----	-----	-----	-----	-----	-----	
TOTAL				TOTAL P			
FOREIGN (INDICATE BY NATIONALITY)	NO. OF STOCK-HOLDERS	TYPE OF SHARES *	NUMBER OF SHARES	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP	
NONE	-----	-----	-----	-----	-----	-----	
0.00%			TOTAL	TOTAL P	TOTAL PAID-UP P	220,000,000.00	

NOTE: USE ADDITIONAL SHEET IF NECESSARY

\* Common, Preferred or other classification

\*\* Other than Directors, Officers, Shareholders owning 10% of outstanding shares.

## GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

NAME, NATIONALITY AND CURRENT RESIDENTIAL ADDRESS	INC'R	BOARD	STOCK HOLDER	OFFICER	EXEC. COMM	TAX IDENTIFICATION NO. (TIN) FOR FILIPINOS or PASSPORT NO. FOR FOREIGNERS
1. ANDRES D. BAUTISTA #82 IRC Bldg., EDSA Mandaluyong City	N	C	Y	Chairman		107-267-852 Filipino
2. JESUS L. ARRANZA 16 <sup>TH</sup> Flr., UCPB Bldg., Makati Ave., Makati City	N	M	Y	President/ CEO		213-654-195 Filipino
3. MA. NGINA TERESA V. CHAN-GONZAGA Unit 2-C SPL Condominium, 100 Abad A Street, Loyola Heights, Quezon City	N	M	Y	Director		199-421-606 Filipino
4. WILMAR P. LUCERO 16 <sup>TH</sup> Flr., UCPB Bldg., Makati Ave., Makati City	N	M	Y	Director		107-613-352 Filipino
5. BIENVENIDO S. BAUTISTA 19 Libra St., Bel Air Village, Makati City	N	M	Y	Director		117-425-255 Filipino
6. RENE C. VILLA Suite 311 Sabphire Acacia Estates Unisan, Taguig City	N	M	Y	Director		117-378-746 Filipino
7. ALFREDO G. YATCO III C/O: Luzon Rattan, Inc. 3 <sup>RD</sup> Floor CTF Bldg., Brgy Plainview San Rafael, Mandaluyong City	N	M	Y	Director		106-650-771 Filipino
8. NARCISO P. NARIO JR. 16 <sup>TH</sup> Flr., UCPB Bldg., Makati Ave., Makati City	N		N	Corporate Secretary		108-147-587 Filipino
9. ANTHONY M. FELIPE 16/F UCPB Bldg., Makati Ave., Makati City	N		N	Treasurer/ VP-Finance		108-145-975 Filipino
10. HENRY T. LAO 16/F UCPB Bldg., Makati Ave., Makati City	N		N	VP-Trading & Operations		119-150-068 Filipino
11. DOROTEO B. AGUILA 16/F UCPB Bldg., Makati Ave., Makati City	N		N	VP- Logistics		102-172-685 Filipino
12. DAISY L. PAUMIG 16/F UCPB Bldg., Makati Ave., Makati City	N		N	Comptroller		108-146-008 Filipino
13. NANCY S. SIY 16/F UCPB Bldg., Makati Ave., Makati City	N		N	Assistant Corporate Secretary		239-463-366 Filipino

**INSTRUCTIONS:**

FOR BOARD COLUMN, PUT "C" FOR CHAIRMAN, "M" FOR MEMBER, "I" FOR INDEPENDENT DIRECTOR

FOR INC'R COLUMN, PUT "Y" IF AN INCORPORATOR, "N" IF NOT

FOR STOCKHOLDER COLUN, PUT "Y" IF A STOCKHOLDER, "N" IF NOT.

FOR OFFICER COLUMN, INDICATE PARTICULAR POSITION IF AN OFFICER, FROM VP UP INCLUDING THE POSITION OF THE TREASURER, SECRETARY, COMPLIANCE OFFICER AND/OR ASSOCIATED PERSON.

FOR EXECUTIVE COMMITTEE, INDICATE "C" IF MEMBER OF THE COMPENSATION COMMITTEE; "A" FOR AUDIT COMMITTEE; "N" FOR NOMINATION AND ELECTION COMMITTEE. ADDITIONALLY WRITE "C" AFTER SLASH IF CHAIRMAN AND "M" IF MEMBER.

**GENERAL INFORMATION SHEET**

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

CORPORATE NAME: GRANEXPORT MANUFACTURING CORPORATION

TOTAL NUMBER OF STOCKHOLDERS:

NO. OF STOCKHOLDERS WITH 100 OR MORE SHARES EACH:

TOTAL ASSETS BASED ON LATEST AUDITED FINANCIAL STATEMENTS:

**STOCKHOLDER'S INFORMATION**

NAME, NATIONALITY AND CURRENT RESIDENTIAL ADDRESS	SHARES SUBSCRIBED			% OF OWNERSHIP	AMOUNT PAID (PhP)	TAX IDENTIFICATION NO. (TIN) FOR FILIPINOS or PASSPORT NO. FOR FOREIGNERS
	TYPE	NUMBER	AMOUNT (PhP)			
1. UCPB as administrator of the Coconut Industry Investment Fund	Common	200,749,822	200,749,822		200,749,822.00	000-507-736
	TOTAL	200,749,822	200,749,822.00			
2. UNITED COCONUT PLANTERS BANK	Common	6,250,000	6,250,000.00		6,250,000.00	000-507-736
	TOTAL	6,250,000	6,250,000.00			
3. United Coconut Life Assurance Corp	Common	6,000,000	6,000,000.00		6,000,000.00	604-739-000
	TOTAL	6,000,000	6,000,000.00			
4. Distributed to 997,831 Coconut Farmers	Common	6,984,817	6,984,817.00		6,984,817.00	
	TOTAL	6,984,817	6,894,817.00			
5. Others	Common	15,354	15,354.00		15,354.00	
	TOTAL	15,357	15,357.00			
6. JESUS L. ARRANZA	Common	1.00	1.00		1.00	213-654-195
	TOTAL	1.00	1.00			
7. ANDRES D. BAUTISTA	Common	1.00	1.00		1.00	107-267-852
	TOTAL	1.00	1.00			
8. MA. NGINA TERESA V. CHAN-GONZAGA	Common	1.00	1.00		1.00	199-421-606
	TOTAL	1.00	1.00			
9. WILMAR P. LUCERO	Common	1.00	1.00		1.00	107-613-352
	TOTAL	1.00	1.00			
10. BIENVENIDO D. BAUTISTA	Common	1.00	1.00		1.00	117-425-255
	TOTAL	1.00	1.00			
11. RENE C. VILLA	Common	1.00	1.00		1.00	117-378-746
	TOTAL	1.00	1.00			
12. ALFREDO G. YATCO III	Common	1.00	1.00		1.00	106-650-771
	TOTAL	1.00	1.00			
TOTAL AMOUNT OF PAID-UP CAPITAL					P220,000,000.00	

**INSTRUCTION: SPECIFY THE TOP 20 STOCKHOLDERS AND INDICATE THE REST AS OTHERS**

Note: for PDTC Nominee included in the list, please indicate further the beneficial owners owning more than 5% of any class of the company's voting securities. Attach separate sheet, if necessary.

## GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

CORPORATE NAME: GRANEXPORT MANUFACTURING CORPORATION			
1. INVESTMENT OF CORPORATE FUNDS IN ANOTHER CORPORATION	AMOUNT (PhP)	DATE OF BOARD RESOLUTION	
1.1 STOCKS			
1.2 BONDS/COMMERCIAL PAPER (issued by Private Corporations)			
1.3 LOANS/CREDITS/ADVANCES			
1.4 GOVERNMENT TREASURY BILLS			
1.5 OTHERS			
2. INVESTMENT OF CORPORATE FUNDS IN ACTIVITIES UNDER ITS SECONDARY PURPOSES (PLEASE SPECIFY)		DATE OF BOARD RESOLUTION	DATE OF STOCKHOLDERS RATIFICATION
3. TREASURY SHARES		NO. OF SHARES	% AS TO THE TOTAL NO. OF SHARES ISSUED
4. UNRESTRICTED/UNAPPROPRIATED RETAINED EARNINGS AS OF END OF LAST FISCAL YEAR			
5. DIVIDENDS DECLARED DURING THE IMMEDIATELY PRECEDING YEAR:			
TYPE OF DIVIDEND		AMOUNT (PhP)	DATE DECLARED
5.1 CASH			
5.2 STOCK			
5.3 PROPERTY			
TOTAL		P	
6. ADDITIONAL SHARES ISSUED DURING THE PERIOD:			
DATE	NO. OF SHARES	AMOUNT	
SECONDARY LICENSE/REGISTRATION WITH SEC AND OTHER GOV'T AGENCY:			
NAME OF AGENCY:	SEC	BSP	IC
TYPE OF LICENSE/REGN.			
DATE ISSUED:			
DATE STARTED OPERATIONS:			
TOTAL ANNUAL COMPENSATION OF DIRECTORS DURING THE PRECEDING FISCAL YEAR (In PhP)	TOTAL NO. OF OFFICERS	TOTAL NO. OF RANK & FILE EMPLOYEES	TOTAL MANPOWER COMPLEMENT

NOTE: USE ADDITIONAL SHEET IF NECESSARY

I, NARCISO P. NARIO JR., CORPORATE SECRETARY OF THE ABOVE-MENTIONED CORPORATION DECLARE UNDER THE PENALTY OF PERJURY, THAT ALL MATTERS SET FORTH IN THIS GENERAL INFORMATION SHEET WHICH CONSISTS OF (6) PAGES HAVE BEEN MADE IN GOOD FAITH. DULY VERIFIED BY ME AND TO THE BEST OF MY KNOWLEDGE AND BELIEF, ARE TRUE AND CORRECT.

I UNDERSTAND THAT THE FAILURE OF THE CORPORATION TO FILE THIS GIS FOR FIVE (5) CONSECUTIVE YEARS SHALL BE CONSTRUED AS NON-OPERATION OF THE CORPORATION AND A GROUND FOR THE REVOCATION OF THE CORPORATION'S CERTIFICATE OF INCORPORATION. IN THIS EVENTUALITY, THE CORPORATION HEREBY WAIVES ITS RIGHT TO A HEARING FOR THE SAID REVOCATION.

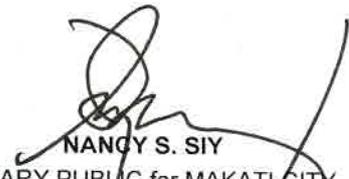
DONE THIS 2<sup>ND</sup> DAY OF AUGUST 2011 IN MAKATI CITY.



**NARCISO P. NARIO, JR.**  
(AFFIANT)

SUBSCRIBED AND SWORN TO BEFORE ME IN MAKATI CITY, PHILIPPINES ON THIS 2<sup>ND</sup> DAY OF AUGUST 2011, AFFIANT PERSONALLY APPEARED BEFORE ME AND EXHIBITED TO ME HIS DRIVER'S LICENSE NO. NO2-82-057709 EXPIRING ON 10 FEBRUARY 2014.

DOC. NO: 747 ;  
PAGE NO. 71 ;  
BOOK NO. IV ;  
SERIES OF 2011 ;



**NANCY S. SIY**  
NOTARY PUBLIC for MAKATI CITY  
APPOINTMENT NO. M-17  
UNTIL DECEMBER 31, 2011  
ROLL OF ATTORNEY NO. 50221  
PTR NO. 0021118/01-08-2010/MAKATI CITY  
IBP LIFETIME MEMBERSHIP NO. 05327/MANILA  
MCLE COMPLIANCE NO. III-005875  
16TH/F UCPB BUILDING MAKATI AVENUE, MAKATI CITY